

9/922884

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T S5/3, KWIC/1

5/3, KWIC/1 (Item 1 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)
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00727777 93-76998

Price Discrimination by Shipping Conferences

Sjostrom, William
Logistics & Transportation Review v28n2 PP: 207-216 Jun 1992
ISSN: 0047-4991 JRNL CODE: LTR
WORD COUNT: 4100

...TEXT: demand for shipping the commodity. (1) I show that the tests used to demonstrate that shipping conferences practice price discrimination are in error.

In section II, the theoretical issues involved in detecting price discrimination...

...the literature on price discrimination, showing why it does not address the question of whether shipping conferences practice price discrimination. In section IV, I discuss some alternative tests. Section V offers some possible directions...

...peak-load pricing. Peak-load pricing schemes are efficient, and they produce discriminatory prices.

If shipping conferences practice price discrimination, it may be for either of these two reasons. Both explanations assert that the...

...of more than just differences in marginal cost. In short, before we can analyze why shipping conferences practice price discrimination, we must first know whether they in fact do so. It is the central...

...established by any of the authors who have addressed this issue.

The question of whether shipping conferences practice price discrimination has attracted the attention of policy makers several times. In the 1960s, the Joint...

...result of monopoly created by Federal Maritime Commission regulation (pp. 42-43).

The claim that shipping conferences practice price discrimination has been subjected to substantial empirical testing. A number of studies have attempted to measure whether and to what extent shipping conferences price discriminate. Usually they conclude that price discrimination is practiced. I claim, however, that the studies...

...may exist. I will show that the tests that have been used to determine whether shipping conferences price discriminate do not distinguish between price discrimination and cost-based price differences. Moreover, many of...shipping services is simply the elasticity of demand for the product being shipped times the share of the shipping cost in the total cost of the good. Zero elasticity of substitution between liner shipping... discrimination is based on the commodity shipped rather than on the shipper as such, a shipper cannot evade price discrimination by sending his goods through another shipper. The only way a shipper can evade price discrimination is by disguising his shipment as a lower rated commodity.

Before containerization, a conference...

...be identified. One approach may be to attempt to estimate multiproduct cost functions directly, in order to measure the marginal cost of shipping different goods, and then compare them to observed...a final report in 1966.

5. To distinguish between the price of the product being shipped and the price charged for shipping it, the former is called the value, and the latter is called...

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Set	Items	Description
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S2	12	RD (unique items)
?		

Financial Times, P 4
Friday, August 12, 1983
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 239

TEXT:

JAPAN'S share of world shipbuilding output is likely to shrink as Third World countries gain more orders, London-based Drewry...

...down from 33.7m the year before.

'The Outlook for World Shipbuilding.' Published by Drewry Shipping Consultants. Price Pounds 50 (Dollars 125).

2/3,KWIC/11 (Item 4 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2006 Financial Times Ltd. All rts. reserv.

0001533474 B0CCYB9AA2FT

World Trade News: South Korea shipbuilders feel chill winds - A high price is being paid to keep some yards busy, Richard Cowper reports

RICHARD COWPER

Financial Times, P 5

Thursday, December 16, 1982

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 924

...Koreans say some Japanese yards are engaging in a price war just to maintain market share .

'On some ships , Japanese prices are now 15-20 per cent lower than ours. As an example, I understand that...

2/3,KWIC/12 (Item 1 from file: 711)
DIALOG(R)File 711:Independent(London)
(c) 2006 Newspaper Publ. PLC. All rts. reserv.

07523172

TRAVEL

Independent (IN) - Sunday, January 23, 1994

By: JILL CRAWSHAW

Edition: 3 Section: The Sunday Review Page Page: 61

Word Count: 1,890

...accommodation and food on most cargo boats are high, and some have pools and libraries shared with the ship 's officers. Such voyages, however, are not all plain sailing; there is no organised entertainment...

... than luxurious; all passengers have outside cabins with private facilities, and they eat with the ship 's officers. Prices for the round trip, including all meals, are a very reasonable pounds 135 per head...

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881108

2/3,KWIC/8 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
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0004514399 B08DSBOAADFT
Death Knell For State Shipbuilding: The decline and fall of a traditional industry
KEVIN BROWN
Financial Times, P 12
Tuesday, April 19, 1988
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 1,138

...in the face of competition abroad. Last year, according to Lloyd's Register, the British share of world ship completions was down to 1.58 per cent. The workforce was down to about 6...

...is controllable in the shipyard. The rest consists of material and equipment costs.

Furthermore, world shipbuilding prices have been depressed for more than a decade by an overcapacity in shipping, caused partly...

2/3,KWIC/9 (Item 2 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2006 Financial Times Ltd. All rts. reserv.

0002512571 B0CBYCCABXFT
World Shipbuilding: Europe tries to counter-attack
ANDREW FISHER, SHIPPING CORRESPONDENT
Financial Times, P 12
Friday, March 16, 1984
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 1,765

...improve.

'The Koreans have gone underwater with their prices,' exclaims Herr Stoterau of Weser. Asian shipbuilding prices are at least 30 per cent below those in Europe. The danger for shipowners, as...

...longer faces European competition, 'at the end of the decade building prices will go up sharply.'

Even if shipping and shipbuilding markets staged a sudden upturn, capacity in world yards would still be far...

2/3,KWIC/10 (Item 3 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2006 Financial Times Ltd. All rts. reserv.

0002044529 B0CCPBPA8FT
World Trade News: Third World could rival Japanese shipbuilders
ANDREW FISHER, SHIPPING CORRESPONDENT

... budget airfare package but it does compare favorably with the cost of a cruise: Cargo ship prices can be less than half those of a first class cruiseship for comparable - or even...

800309

2/3,KWIC/6 (Item 1 from file: 633)
DIALOG(R)File 633:Phil.Inquirer
(c) 2006 Philadelphia Newspapers Inc. All rts. reserv.

02023194

GOOD INTENT, TRAGIC RESULTS FOR U.S. SHIPS
PHILADELPHIA INQUIRER (PI) - TUESDAY May 3, 1983
By: Robert R. Frump and Timothy Dwyer, Inquirer Staff Writers
Edition: FINAL Section: LOCAL Page: A01
Word Count: 6,174

...new ships by 1980.

RESULT:

Only 80 of the 300 ships have been built. American shipyard prices soared so high that not even the 50 percent subsidy allowed them to compete with...

... competes under this law, while foreign alliances of shipping lines regularly form closed cartels or share ships . Justice Department lawyers can prosecute and send to prison U.S. shipowners who attempt to... straightforward thing," he said. "End the linkage of ship companies and shipbuilders now, when world ship prices are low.

"Let U.S. ship interests buy, second-hand, modern vessels abroad at very
...

830503

2/3,KWIC/7 (Item 1 from file: 640)
DIALOG(R)File 640:San Francisco Chronicle
(c) 2006 Chronicle Publ. Co. All rts. reserv.

04557544

HORIZON LOOKING BRIGHTER FOR SHIPBUILDING INDUSTRY
SAN FRANCISCO CHRONICLE (SF) - TUESDAY November 8, 1988
By: Reuters
Edition: THREE STAR Section: BUSINESS Page: C5
Word Count: 490

...ease the crisis," the EC analyst said.

European Community figures show Japan has the biggest share of shipbuilding now at 46.9 percent. South Korea comes second with 17.2 percent. The EC...

... trying to reach mutual agreements with Japan and South Korea on a reference range for ship prices .

But the EC executive commission estimates that, even as the horizon brightens, more than 30...

0028714 87-07403

Ship Repair Firms Remain Buoyant in Sunken Times

Danner, Patrick

San Francisco Business Times (San Francisco, CA, US), V1 N30 s1 p1

PUBL DATE: 870330

WORD COUNT: 1,193

DATELINE: San Francisco, CA, US

PUBL DATE: 870330

TEXT:

...2,000.

Although no exact figures could be tallied, industry followers estimate that the local share of ship-repair dollars last year was less than \$160 million -- and some believe that figure may...

...that many believe the area has been unable to do in the past.

"Their (local ship-repair firms') pricing would have to be less than other areas to get that work," Bauman said. "And..."

2/3,KWIC/4 (Item 1 from file: 492)
DIALOG(R)File 492:Arizona Repub/Phoenix Gaz
(c) 2002 Phoenix Newspapers. All rts. reserv.

04020010

PRICE INCREASE PREDICTED FOR WINTER VEGETABLES

Arizona Republic (AR) - THURSDAY March 5, 1987

By: Republic Staff / Associated Press

Edition: Final Section: Economy Page: C3

Word Count: 422

... to distributors at Nogales, who ship the produce throughout North America.

Tomatoes fill the biggest share of the shipments. Wholesale prices for tomatoes from Mexico have been about \$1 per box lower this week than at...

870305

2/3,KWIC/5 (Item 1 from file: 631)
DIALOG(R)File 631:Boston Globe
(c) 2006 Boston Globe. All rts. reserv.

00520162

SHOULD YOU CONSIDER A FREIGHTER?

BOSTON GLOBE (BG) - SUNDAY March 9, 1980

By: William A. Davis Globe Staff

Edition: FIRST Section: TRAVEL

Word Count: 1,849

... is the attraction that makes people wait for months - even years - for the chance to share ship space with a load of lumber or a cargo of canned hams on voyages where...

T S2/3,KWIC/1-12

2/3,KWIC/1 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
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0215995 91-37920

Ziff-Davis Launches European Program for U.S. Direct Sellers
Ward, Patrick
Business Wire (San Francisco, CA, US) s1 p1
PUBL DATE: 910529
WORD COUNT: 713
DATELINE: New York, NY, US

PUBL DATE: 910529

TEXT:

...in 1988 to 17.1 percent in 1990. During the same period of time, the share of units shipped through the direct channel in Germany increased from 3.5 to 13.7 percent, and the share of units shipped in France grew from 8.3 to 20.6 percent. According to Ziff-Davis Research...

...A telephone hotline for up-to-the-minute practical advice and troubleshooting.
-- Answers to duty, shipping , and pricing questions from a worldwide network of Ziff-Davis support staff.
-- Aggregate data from European sales...

2/3,KWIC/2 (Item 2 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
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0207441 91-29105

Quantum Chemical Corp. First Quarter Earnings
Pilaro, Joseph F.; Melick, Arden D.
Business Wire (San Francisco, CA, US) s1 p1
PUBL DATE: 910417
WORD COUNT: 617
DATELINE: New York, NY, US

PUBL DATE: 910417

TEXT:

...resulted in a one time charge of \$4.5 million or 16 cents per common share .

Volume of shipments , average selling prices and profit margins for polyethylene and polypropylene for the current quarter were higher than those...

2/3,KWIC/3 (Item 3 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
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S5	4	S3 NOT S4
S6	5	S2 NOT S3
S7	5	RD (unique items)
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